



Vice President, Philanthropy

As a key member of the Calgary Health Foundation's executive team and reporting to the President & CEO, the Vice President, Philanthropy leads the organization's transformational fundraising efforts to advance breakthroughs in health care, wellness and research.

This senior leadership role will grow major gifts and lead compelling donor stewardship efforts to cultivate lasting relationships with like-minded community supporters.

Calgary Health Foundation is a philanthropic organization established in 1996 to unite donors, hospitals, health care providers and community partners with the ambitious aim of revolutionizing health outcomes. Together, we continue to transform lives by establishing extraordinary health programs — early stroke intervention, a world class urology clinic and brain institute, precision neonatal care and advanced trauma centres. Through collaboration, unrelenting persistence and a sharp focus on care, wellness and research, we are unyielding in our efforts to ensure our community receives the most progressive health care in the world — because our loved ones and yours deserve nothing less.

Responsibilities

- Lead, develop and execute major campaign plans, grow and sustain a robust pipeline of major and planned gift donors, build and maintain lifelong relationships between donors and the community we serve to support a strong culture of philanthropy
- Contribute to strategic and business planning process, including participation in development of the annual budget and operational plan for the major gifts and donor relations teams
- Ensure development and fundraising plans represent our values of passion, collaboration, innovation, trustworthiness, inspiration and compassion
- Ensure that new and current fundraising initiatives undertaken by the Calgary Health Foundation are coordinated across the organization with key partners and have excellent reporting and business process practices
- Lead and develop a team of fundraising professionals, drive innovative growth of fundraising efforts throughout the organization
- Leveraging campaign experience, advising and supporting the development and implementation of campaign procedures, policies and operating plans in order to ensure highest professional standards for enhancing the quality and effectiveness of the Foundation's fundraising efforts
- Work closely with senior leadership, including a dynamic and diverse Board of Directors to lead the organization to new level of results across all fundraising programs

Qualifications

- A strong desire to impact people's quality of life
- A bachelor's degree and a minimum of 15 years of proven experience in fundraising; previous experience as a senior development/fundraising leader required
- A minimum of 8 years of management experience
- Proven track record and demonstrated fundraising successes that include campaign management and closing major gifts
- Experience working with stakeholders (e.g. Alberta Health Services / Board of Directors), donors and community leaders

- A well-rounded background with strong fundraising and development skills and a proven track record of developing, integrating and aligning business strategies to excel at development and fundraising in a dynamic environment
- Experience engaging leaders and volunteers in major gift prospect identification, cultivation solicitation and stewardship
- Experience with Raiser's Edge would be an asset

To explore this opportunity further, please send your resume and cover letter, in confidence, to:

Karen Longden
Manager, People Services
karen.longden@calgaryhealthfoundation.ca